# Rosemary Sutton West

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| **Summary** | |
| My philosophy of teaching Latin stresses rigorous, in-depth study with emphasis on relevance to life and learning. I include Roman and Greek culture and history to add interest and value. Every class incorporates differentiated learning techniques as needed. | |
| **Recent Achievements** | |
| Adapting Agile software project management techniques, I created a learning and review program to prepare students for the National Latin Exam (NLE). Performance improved by 300%: of 37 students, 18 earned achievement awards (2 Gold Summa Cum Laude awards including a perfect paper; 2 Silver Maxima Cum Laude awards; 4 Magna Cum Laude awards; 2 Cum Laude awards; and 8 Certificates of Merit for Introduction to Latin students.) | |
| **Teaching Experience** | |
| **The Woodward School for Girls** (Nine years - currently employed). | Head of Classics Department  Teacher of Latin I – V; Advanced Placement Latin; Rhetoric; Classical Studies |
| **Fitchburg High School** (Four years) | Taught Latin I-IV, Advanced English and Creative Writing and Journalism.  Revived and served as Faculty Advisor to the school newspaper, which won awards for art, copy, layout and content.  Latin students won and placed in multiple MJCL Certamina and earned highest SAT subject exam scores of all foreign language students at FHS.  Wrote curriculum guidelines for English Department. |
| **Applewild School**  Teaching (Three years) | Head of Latin Department.  Taught Latin I, and 8th and 9th Grade English classes.  Directed Roman and Shakespearian drama productions. |
| **Mount Wachusett Community College**  (Two semesters) | Adjunct Instructor of Classical Studies. |
| **Other Professional Experience** | |
| **Scudder, Stevens & Clark**  Mutual Funds Marketing (Three years) | Director of lead conversion for all retail funds and investor centers. Managed all aspects of converting inquiries into investments, providing information in the form of letters, brochures, presentations and scripts for telemarketing staff.  Directed the design of the industry’s first interactive investment kiosk.  Promoted to Assistant Vice-President within two months. |
| **Fidelity Investments**  Mutual Funds Marketing (Four years) | Product manager on both the institutional and retail sides of Fidelity Tax-Exempt Money Market Trust.  Oversaw the growth of Fidelity USA Ultra Service Account, a new discount brokerage product, and of Preferred Services for high-net-worth investors.  Worked with Boston and New York advertising agencies, free-lance and in-house publishing groups, focus group firms as well as in-house and investor center telemarketing forces.  Managed advertising campaign to increase Tax-Exempt Money Market Trust’s retail sales by over 200%. |
| **Boston Financial Data Services**  Account Management (Two years) | Provided quality-control and reporting services for assigned companies in the first Payroll Deduction IRA Department.  Promoted to dedicated liaison for Lehman Brothers in New York. |
| **Education** | |
| **Fulbright Scholar Program** Rome, Naples and Florence | Studied Latin Epigraphy, Ancient History and Ancient Art History under Professors from UNC Chapel Hill and Dartmouth College, and Archaeology under archaeologists from University of Rome. |
| **Villanova University:** M.A. Classical Languages | Latin Major; Greek Minor.  Fellowship, with Teaching Assistant responsibilities. |
| **University of Rhode Island**  B. A. English with double minor in Latin and Classics | Earned 4.0 average in Latin and Classics. |

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| **Activities** |
| Advisory Board of Resurrection Parish (two years): composed church mission statement during Diocesan Review, taught CCD classes for four years.  Parent Advisory Board of Wayzata Community Church Nursery School, MN (two years).  Published articles for local newspaper regarding school activities.  In the local school classroom taught series on Mythology, Fables and *The Odyssey.*  Promoted and tracked reading efforts for an ongoing reading improvement program.  Started a Junior Great Books Group with other parents.  Enjoy traveling, sailing, swimming, skiing and tennis; am a certified SCUBA diver. |